Profession Development Conference Leadership Potential



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Guam

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Theme

- Asked within five minutes what my theme is. I really liked John's of celebrating the workforce.
- Wanted to take it up a notch with "We kick ass!"
- Settled on "Leadership in times of transition".
 - Debit and credit knowledge isn't the best starting point for great leadership. As a community, we can improve on identifying and promoting better leadership.
 - Transition is coming. It's a change which is an opportunity to highlight our value and obtain endorsement for ever greater value.



Theme

We do kick ass!

- Virtually all us get or have had clean audit opinions.
- 69 29(FY12)/35(FY15) Material Weaknesses
- Save more than we cost!
- As an industry, we're not good braggers

Two goals:

- Elevator speech about why we should ALL be proud
- New stories Any network college friends? Anyone who can get AGA interviewed? Email me!



We Can Do Better!

However, we can do better!

- F/S have served their purpose. Who is reading them beside OMB and our auditors?
- Expenditure map.
- Sad about lack of SLM responses to "What do that's cool?"
- YOU need an answer to this question!
- I will ask you at my Chapter visits!
- We're on the eve of a reporting revolution.
- We can't wait for a singular authoritative body to give us a better model, we need to find it ourselves.
- Need to experiment and see what sticks.



Leadership

- Acknowledge your role as LEADER (see Leadership That Gets Results by Daniel Goleman)
- Give your team tangible opportunities for achievement. What is success?
- Celebrate successes and acknowledge setbacks
- Work on your EQ
- How is your self-esteem?
- Identify two or three good leaders from anywhere in history



Leadership

- Everyone has something to contribute
- Seek first to understand
- Be Decisive (Colin Powell Formula)
- Give positive AND constructive feedback (you want staff to succeed)
- When communicating, focus on the feeling/emotion as opposed to the words
- Don't micro-manage; your staff's success is your success
- Build teams
- Never underestimate your impact on those around you



Closing

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